# Workplace Advisory and Office Agency teams at Colliers will now be led by Jana Vlková

PRAGUE, 1 AUGUST 2022 - Colliers' Czech branch is combining the management of its Workplace Advisory (WPA) and Office Agency (OA) - (Landlord / Brokerage / Tenant Representation) under one leadership team as of August 2022. This is part of its planned expansion and improvement of customer services in the office and tenant care segment. Jana Vlková, who was previously responsible for the WPA team, will take over management of the OA division. She returns to the latter with many years of new experience and excellent client relationships. Petr Žalský, who has led the Office Agency department since August 2018, will remain a member of the department and will focus more intensely on the requirements of Colliers' local and corporate clients.

Colliers’ Office Agency department assists landlords and tenants with a wide range of services related to their real estate needs. It finds potential tenants for landlords, provides marketing support and consultation, advises them, negotiates lease terms and, through other departments, provides services such as space design and build-out and property management. Th OA department also helps tenants negotiate lease terms, arranges relocation, consolidation, expansion and new leases for companies entering the Czech market.

The Workplace Advisory department focuses on workplace restructuring, creating new work environments and deploying new ways of working, analysing workplace requirements and designing office solutions. It also develops complete strategies for modern workplaces; helps companies with their transformation to hybrid work styles; and assisted with the introduction of job sharing and change management.

"*Combining Office Agency services with Workplace Consulting is becoming the norm. We will not only work with clients on real estate, but also help them with business issues. I am delighted that we can provide such a comprehensive service: combining the long-term experience of both teams and supporting younger colleagues in their development. Our services for tenants will be at an even higher level if we are also able to use the experience and energy of our other teams in Construction Consulting and Design & Build*," says Jana Vlková, Head of Workplace Advisory and Office Agency at Colliers.

"*Nowadays, offering stand-alone services is often no longer enough because company and employee needs are too complex and diversified. Since there is no single solution that would satisfy everyone, we are shifting to greater use of tailor-made services. That is why the close integration of the two departments under one management team will streamline communications and information sharing. This will allow our experts to focus on our clients’ interests to the maximum extent possible. From the outset, we will be able to cover a much wider range of services. At the same time, the merger will increase the potential of our senior experts, such as Petr Žalský, who will focus more on clients and work on business growth and development*," says Tewfik Sabongui, Director at Colliers Czech Republic.

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